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Verdantas Receives 2021 EBJ Business Achievement Award

Environmental Journal Recognizes Firms for Business Achievement in Growth, M&A, Technology and Innovation.

San Diego, Calif. (March 1, 2022) —Environmental Business Journal®* (EBJ), a business research publication which provides high value strategic business intelligence to the environmental industry*, has honored Verdantas LLC with a Business Achievement Award for Mid-sized firms in 2021.

“In a year of economic recovery in 2021 that still posed its own challenges, it is a testament to the resilience of the environmental industry and its leaders in business and innovation to have such a fine constellation of winners of the annual EBJ Awards,” said Grant Ferrier, president of Environmental Business International Inc. (EBI, Inc.), publisher of Environmental Business Journal®.

Verdantas was recognized for creating a vision to build an engineering and science consulting company focused on the environment. In less than 18 months, they acquired five similar-sized companies, each with \$10-\$25 million in annual revenues and combined them into a single organization aligned under one brand: Verdantas —all the while operating above industry median profitability.

Accomplishments included: Structured operations and executive leadership teams; Introducing a common set of management KPI's, authorities matrix, and other operating guidelines; Aligning under a single set of brand messages, core values, and visual brand assets; Developing quality and safety programs drawing upon each company's existing best practices; Implementing a common sales-tracking program and goals; Establishing key client and practice group programs to grow portfolio accounts; Transitioning 450 staff to common payroll, benefits, project accounting (ERP) system, and incentive compensation

plan; Introducing a career-pathing program and role-leveling across the company; Completing a new multi-year strategic plan.

“The liked-minded culture and leadership teams of the five companies brought together coupled with the industry-experienced Verdantas senior leadership team was the picture-perfect environment needed for the integration success we’ve experienced,” said Verdantas CEO, Gerry Salontai.

The 2021 EBJ awards will be presented live and in-person at the EBJ Business Achievement Awards banquet at Environmental Industry Summit XX on March 16-18, 2022, in San Diego. Environmental Industry Summit XX will be EBI’s first in-person meeting of the environmental industry since 2019.

About Verdantas: Verdantas currently employs over 450 people across 26 offices, and is home to many of the top scientists, engineers and technical experts in the industry. Verdantas operates a people-first culture, concentrating on the well-being of its employees, clients, and the communities where they live and work. The platform is actively hiring across all disciplines and seeking additional companies with a strategic and cultural fit.

** Environmental Business Journal® provides strategic information and market forecasts for executives involved in 13 business segments, including environmental consulting & engineering, remediation, water & wastewater, air quality & pollution control, hazardous waste, instrumentation, pollution control equipment, waste management, resource recovery, solid waste management, renewable energy and environmental information systems.*

For more information, please visit the Verdantas website at verdantas.com, and address any inquiries to Terry Reynolds, VP/Marketing and Communication Director (treynolds@verdantas.com, 916-889-6681)